



PRICELIST 2023



SCANDINAVIAN TOBACCO GROUP

22ND NOVEMBER 2023. ALL PREVIOUS LISTS CANCELLED

TAKE

THE UK'S FASTEST GROWING CLICK FILTER CIGARILLO BRAND*

With its natural leaf wrapper, peppermint click filter and Virginia blend tobacco, Signature Action is the most modern cigarillo we've ever made.



PEPPERMINT
CLICK FILTER



WITH VIRGINIA
BLEND



LOW OUT OF
POCKET PRICE



MUST
STOCK
BRAND

22nd November 2023

Dear Trading Partner,

Scandinavian Tobacco Group UK Manufacturers Price Increase

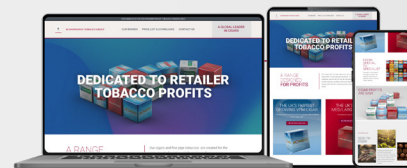
Scandinavian Tobacco Group United Kingdom Limited (STG UK) will be implementing a Manufacturers Price Increase, effective from 22nd November 2023. Please find attached our new Price List detailing our new supply prices.

All retail prices are set at the sole discretion of the retailer; our Manufacturers Recommended Retail Prices are provided for guidance only. Should you have any questions relating to any of our brands then please do not hesitate to contact your STG UK Account Manager.

May I also take this opportunity to thank you for your continued support.

Yours faithfully,

Gleb Pugacev,
Country Director,
Scandinavian Tobacco Group UK Limited



Our price list, along with further information, can also be found online at
www.stgtrade.co.uk

*Data source: IRi August 2023

WE'RE TURNING OVER A NEW LEAF

FRESH, MODERN AND
WITH INCREASED
SHELF STAND OUT

MUST
STOCK
BRAND

NEW PACKS
SAME CIGAR



FULL COLOUR ON ALL SIDES

The U.K's best-selling traditional cigar range now has a modern refreshed design. Our new packs have been redesigned with 360 degree colour packaging in both tin and shell and slide format. The design has been simplified in line with consumer trends, making them fresh and modern with maximum stand-out on shelf.



AX CODE	COUNTRY	BRAND NAME & SIZE	PACK SIZE	CONTENT PER OUTER	SINGLES PRICE	RECOMMENDED RETAIL PRICE (INC VAT)
CIGARS						
SIGNATURE						
32406494	GB	Signature 10 Tin	10	100		£7.94
32407686	NI	Signature 10 Tin	10	100		£7.94
32406492	GB	Signature 20 Tin	20	100		£15.68
32406495	GB	Signature 10 MultiPack Tin	50	50		£39.64
32406489	GB	Signature Blue 10 Tin	10	100		£7.96
32407685	NI	Signature Blue 10 Tin	10	100		£7.96
32403251	GB	Signature Blue 20 Tin	20	100		£15.71
32406490	GB	Signature Blue 10 MultiPack Tin	50	50		£39.88
32406484	GB	Signature Red Filter 10 Pack	10	100		£7.24
32407687	NI	Signature Red Filter 10 Pack	10	100		£7.24
32406483	GB	Signature Red Filter 10 MultiPack	50	50		£35.94

SIGNATURE FINOS

32406485	GB	Signature Finos Blue 10 pack	10	100		£7.72
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SIGNATURE ACTION CLICK FILTER

32404115	GB	Signature Action Filter 10 pack	10	100		£5.99
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AX CODE	COUNTRY	BRAND NAME & SIZE	PACK SIZE	CONTENT PER OUTER	SINGLES PRICE	RECOMMENDED RETAIL PRICE (INC VAT)
CIGARS						
HENRI WINTERMANS						
32406482	GB	Henri Wintermans Panatella 05 pack	5	25	£1.65	£8.27
32406480	GB	Henri Wintermans Half Corona 05 pack	5	25	£3.07	£15.33
32407689	NI	Henri Wintermans Half Corona 05 pack	5	25	£3.07	£15.33
32403665	GB	Henri Wintermans Corona Sumatra 01 tube	1	10	£7.99	£79.90
WILLEM II MOMENTS						
32406498	GB	Willem II Moments Blue Cgl 10 pack	10	100		£6.67
32407688	NI	Willem II Moments Blue Cgl 10 pack	10	100		£6.67
32406499	GB	Willem II Moments Blue Cgl 20 pack	20	100		£13.14
32406500	GB	Willem II Moments Original Cgl 10 pack	10	100		£6.67
32406496	GB	Willem II Moments Panatella 05 pack	5	25		£6.45
MEHARIS						
32440612	GB	Mehari's Red Orient 10 pack	10	100		£11.40
32440615	GB	Mehari's Ecuador 10 pack	10	100		£11.40
32440508	GB	Mehari's Java 10 pack	10	100		£11.40
PETIT						
32402905	GB	Petit Sumatra 20 pack	20	100		£22.00



AX CODE	COUNTRY	BRAND NAME & SIZE	PACK SIZE	CONTENT PER OUTER	SINGLES PRICE	RECOMMENDED RETAIL PRICE (INC VAT)
LOOSE TOBACCO			Weight			

PETER STOKKEBYE

31353942	GB	No. 16 Kent. Maroon 500g bag	500	500g		
31245440	GB	Virginia Special 500g bag	500	500g		

PACKET PIPE TOBACCO			Weight			
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CLAN

31401072	GB	Clan Original 25g pouch	25	125g		£11.28
31401071	GB	Clan Original 50g pouch	50	250g		£22.41

ALSBO

31400890	GB	Ålsbo Black 50g pouch	50	250g		£19.46
31400845	GB	Ålsbo Ruby 50g pouch	50	250g		£19.46
31400838	GB	Ålsbo Sungold 50g pouch	50	250g		£19.46
31400815	GB	Ålsbo Morning 50g pouch	50	250g		£19.46

ERINMORE

31280166	GB	Erinmore Mixture 25g pouch	25	125g		£11.28
31401069	GB	Erinmore Mixture 50gr pouch	50	250g		£22.36

BORKUM RIFF

31401073	GB	Borkum Riff Ruby 50g pouch	50	250g		£21.74
31401074	GB	Borkum Riff Bronze 50g pouch	50	250g		£21.74



AX CODE	COUNTRY	BRAND NAME & SIZE	PACK SIZE	CONTENT PER OUTER	SINGLES PRICE	RECOMMENDED RETAIL PRICE (INC VAT)
PACKET PIPE TOBACCO			Weight			

BLUE RIDGE

31298957	GB	Blue Ridge 20g pouch	20	100g		£6.50
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MAC BAREN

32406197	GB	Gold Block 25g pouch	25	125g		£11.49
32406192	GB	Gold Block 40g pouch	40	200g		£18.28
32406198	GB	St Bruno Flake 50g pouch	50	250g		£22.70
32406193	GB	St Bruno RR 25g pouch	25	125g		£11.43
32406196	GB	St Bruno RR 50g pouch	50	250g		£22.70
32406195	GB	Bells Three Nuns 40g pouch	40	200g		£18.55
32406190	GB	Original Flake 50g pouch	50	250g		£23.09
32406191	GB	Highland Mixture 40g pouch	40	200g		£18.55
32406194	GB	Capstan RR 25g pouch	25	125g		£11.59

TINNED PIPE TOBACCO						
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ERINMORE

31401070	GB	Erinmore Flake 50g tin	50	250g		£22.52
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Terms and Conditions of Sale

YOUR ATTENTION IS PARTICULARLY DRAWN TO THE PROVISIONS OF CLAUSE 7 (INSPECTION AND RETURNS) AND CLAUSE 14 (LIMITATION OF LIABILITY).

1. Definitions. In these Conditions the following words shall have the following meanings:

Conditions	these Terms and Conditions of Sale;
Contract	any agreement concluded between us and you for the sale of goods by us to you;
Goods	the goods you agree to buy from us;
Price	the price for the Goods;
Price List	the price list provided by us to you from time to time;
us/we/our	Scandinavian Tobacco Group United Kingdom Limited;
you/your	the person or firm who buys or agrees to buy the Goods from us.

2. Terms of the Contract. These Conditions shall apply to the Contract to the exclusion of any other terms that you seek to impose or which are implied by trade, custom, practice or course of dealing. Any order for Goods shall be deemed to be an offer on these Conditions and acceptance of delivery of such Goods shall be deemed to be conclusive evidence of the acceptance of these Conditions by you. These Conditions, together with the types and quantities of Goods specified in any order we accept from you, represent the whole of the Contract between us and you. In the event of any conflict between the provisions in an order and these Conditions, these Conditions shall take precedence unless our acceptance of the order is in writing signed by a member of our board of directors, in which case the order shall take precedence. You acknowledge that you have not relied on any statement, promise, representation, assurance or warranty made or given by us or on our behalf which is not set out in these Conditions.

3. Price. The Price for each Contract shall be calculated in accordance with our Price List. An additional charge of £5 shall be made per Contract if you request proof of delivery. We shall not accept any order where the Price is less than £500. The Price shall be exclusive of VAT which shall where applicable be payable by you to us with the Price upon receipt of a valid VAT invoice. We may change the Price List at any time upon notice to you.

4. Payment. The Price (plus any VAT payable) shall be payable within 30 days of the date of our invoice in full and cleared funds to the bank account nominated in writing by us to you. Time for payment shall be of the essence of the Contract. If you fail to pay the full Price by the due date you shall pay interest on the overdue amount at the rate of 5% per annum above Danske Bank's base rate from time to time. Such interest shall accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgment. You shall pay the interest together with the overdue amount. All amounts due under the Contract from you to us shall be paid in full without any set-off, counterclaim, deduction or

withholding (other than any deduction or withholding of tax as required by law). We may at any time, without notice to you set off any liability of you to us against any liability of us to you, whether either liability is present or future, liquidated or unliquidated, and whether or not either liability arises under the Contract. Any exercise by us of our rights under this clause shall not limit or affect any other rights or remedies available to us under the Contract or otherwise.

5. Delivery. Goods shall be delivered to such single address in the United Kingdom as you give when ordering the Goods. We shall not be required to deliver the Goods to any other address. Delivery of the Goods shall be completed on completion of unloading of the Goods at the delivery location. Where you refuse to accept delivery of any Goods for any reason, then in addition to the Price, you shall pay us a sum equal to 3% of the Price in respect of those Goods in connection with the costs of carriage, warehousing and administration costs incurred by the refused delivery. We may deliver the Goods by instalments.

6. Date of delivery. Any dates for the delivery of Goods are approximate only and the time of delivery is not of the essence of the Contract. We shall not be liable for any loss, damage or expenses of whatever nature suffered by you due to our failure to deliver any of the Goods promptly. In such situation you shall be bound to accept delivery and pay for the Goods in full provided that delivery shall be tendered within 14 days of any date quoted for delivery.

7. Inspection and returns. Immediately on receipt of the Goods, you must inspect the Goods delivered and notify us within 24 hours of any difference between the Goods delivered and those ordered or referred to on the delivery document and of any apparent damage or evidence of any interference with the Goods or their packaging. Failure to give such details shall be deemed conclusive evidence that no such difference or apparent damage or evidence of interference exists. You must give notice to us and the carrier within 10 working days of any matters not in accordance with the Contract (not being matters apparent at the time of delivery). In the absence of any such notice, acceptance of the Goods shall be deemed to occur at the end of such period. This clause 7 does not limit our liability to you in respect of any defect in the Goods identified by an end-user of the Goods.

8. Risk and ownership. Risk in the Goods passes to you on delivery. Ownership in the Goods only passes to you on satisfaction in full of the invoice in respect of such Goods and when no other sums due from you to us are outstanding in respect of any matter whatever (whether due for payment or not). From delivery until such time as ownership passes to you, you hold the Goods as bailee for us and owe us a fiduciary duty in respect of them and must store the Goods separately from others so they are clearly identifiable and safe from damage and you must insure them with a reputable insurer to their full value against all risks which a reasonably prudent operator in such a business would insure such items..

9. Resale of Goods. You may re-sell the Goods in good faith in the ordinary course of business (but not otherwise deal with them until ownership has passed to you) and ownership shall

pass to the person to whom such Goods are re-sold at the time of sale. The Goods the subject of earlier invoices shall be deemed to be sold before those the subject of later invoices. Where you sell any of the Goods which you do not have ownership of, then until such time as the conditions are fulfilled so that had the Goods continued to be in your possession ownership would have passed to you, you shall hold the consideration received for such sale separately on trust for us and account to us for such funds and further you assign to us the benefit of all rights and claims you have in respect of the Goods re-sold.

10. Termination of Contract. Without prejudice to our rights set out in clause 11 below, all payments under the Contract for all Goods which have been delivered shall become payable immediately and we may terminate the Contract without incurring any liability if you: (a) breach the terms of the Contract; (b) take any step or action in connection with your entering administration, provisional liquidation, moratorium or any composition or arrangement with your creditors (other than in relation to a solvent restructuring), being wound up (whether voluntarily or by order of the court, unless for the purpose of a solvent restructuring), having a receiver appointed to any of your assets or ceasing to carry on business.

11. Right to repossess Goods. In any of the circumstances set out in clause 10 you shall cease to be entitled to deal with any Goods you do not own in any way whatsoever and must place them at our disposal and we shall have the right to repossess such Goods and you irrevocably grant us authority to enter any place to which you are entitled to grant such access, (if such Goods are stored in some other place, you shall use best endeavours to procure such access) so that we may recover such Goods.

12. Return of Goods. Except where you are entitled to reject the Goods for our breach of the Contract, we are not obliged to accept the return of any Goods and shall only do so if we have given our prior written approval, the giving of which shall be in our sole discretion and subject to such conditions as we consider appropriate.

13. Product recall. If you are the subject of a request, court order or other directive of a governmental or regulatory authority to withdraw any Goods from the market (Recall Notice) you shall immediately notify us in writing enclosing a copy of the Recall Notice. Unless required by law, you may not undertake any recall or withdrawal without our written permission and only then in strict compliance with our instructions about the process of implementing the withdrawal.

14. Limitation on liability. Nothing in the Contract shall limit or exclude our liability for: death or personal injury caused by our negligence, or the negligence of our employees, agents or subcontractors; fraud or fraudulent misrepresentation; breach of the terms implied by section 12 of the Sale of Goods Act 1979; defective products under the Consumer Protection Act 1987; or any matter in respect of which it would be unlawful for us to exclude or restrict liability. Subject to the previous sentence: (a) we shall not be liable to you, whether

in contract, tort (including without limitation, negligence), breach of statutory duty, or otherwise, for any loss of profit, or any indirect or consequential loss arising under or in connection with the Contract; and (b) our total liability to you for all other losses arising under or in connection with the Contract, whether in contract, tort (including without limitation, negligence), breach of statutory duty, or otherwise, shall be limited to the Price under the Contract.

15. Intellectual property. You must resell the Goods in the packaging in which it was delivered to you and you must not remove or apply any other trade marks or similar marks.

16. Applicable law. You shall comply with all applicable laws, regulations and codes in relation to the sale of the Goods, in particular laws relating to the sale of tobacco and tobacco products.

17. Third Parties. A person who is not a party to the Contract shall not have any right to enforce its terms.

18. Changes. No variation of the Contract, including without limitation, the introduction of additional terms and conditions shall be effective unless it is agreed in writing and signed by us.

19. Waiver. A waiver of any right or remedy under the Contract or law is only effective if given in writing and shall not be deemed a waiver of any subsequent breach or default.

20. Force majeure. We shall not be liable to you for any delay or failure to perform our obligations under the Contract as a result of any event beyond our reasonable control.

21. Law and jurisdiction. The Contract is governed by the law of England and Wales and any dispute shall be subject to the non-exclusive jurisdiction of the courts of England and Wales.

22. Severance. If any provision or part-provision of these Conditions is or becomes invalid, illegal or unenforceable, it shall be deemed deleted, but that shall not affect the validity and enforceability of the rest of these Conditions

23. Interpretation. A reference to a statute or statutory provision is a reference to it as amended, extended or re-enacted from time to time. References to "writing" include email.

24. Our policies. Insofar as applicable to you, you will comply with our Anti Corruption Policy and our Code of Conduct which are at: Reports and Documents - Scandinavian Tobacco Group (st-group.com).

Scandinavian Tobacco Group United Kingdom Limited is registered in England and Wales with company number 130335. Registered office: 1st Floor, West Wing, Davidson House, Forbury Square, Reading, Berkshire, RG1 3EU.